



裕元工業(集團)有限公司

Yue Yuen Industrial (Holdings) Limited

2020 9M

RESULTS IN 3 MINUTES



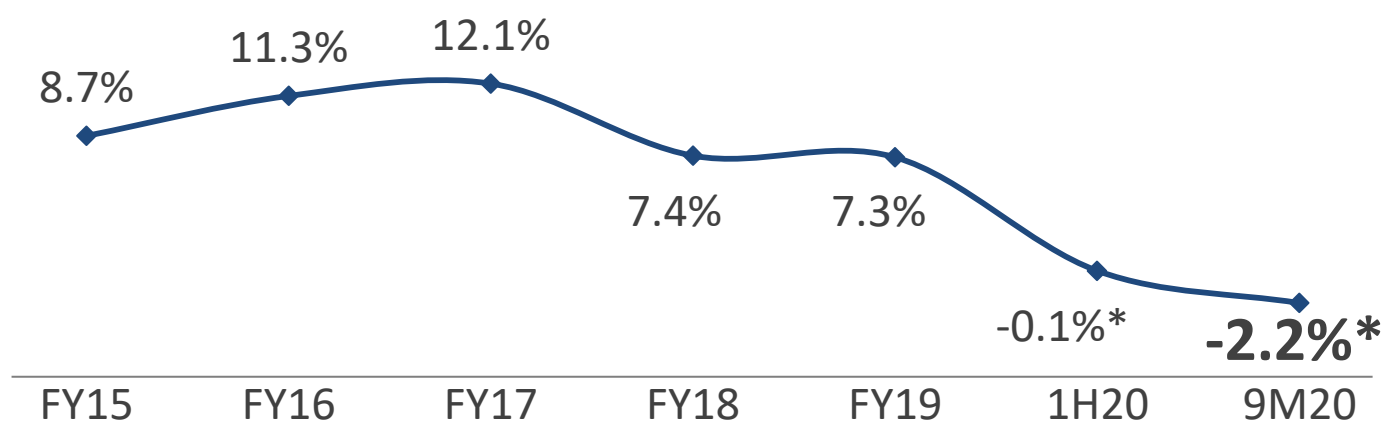
Key Financial Highlights For 9M20

<u>Group</u>	Revenue	Cash Position
	US\$ 6,086.7 mn	US\$ 1,005.6 mn
	-19.1%	+19.4%

<u>MFG</u>	Revenue	GP Margin
	US\$ 3,467.4 mn	13.5%
	-21.9%	-4.7 pp

<u>Retail</u>	Revenue	OP Margin
	RMB 18,341 mn	2.4%
	-8.3%	-3.1 pp

ROE



* 1H20 and 9M20 ROE are on LTM basis

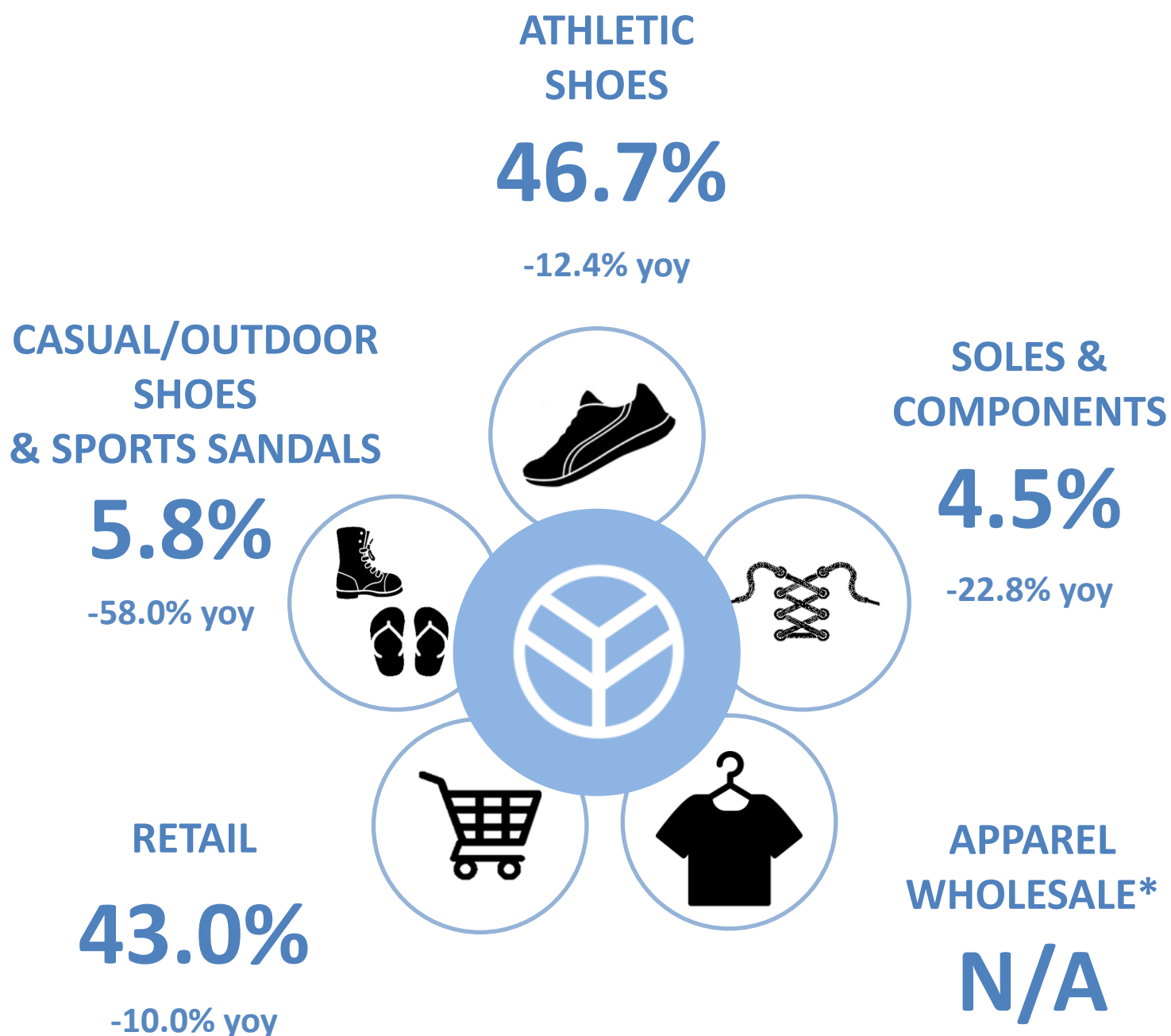


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9M20 Revenue By Business Segments

9M20 Total Revenue US\$6,086.7 mn
9M19 Total Revenue US\$7,519.6 mn

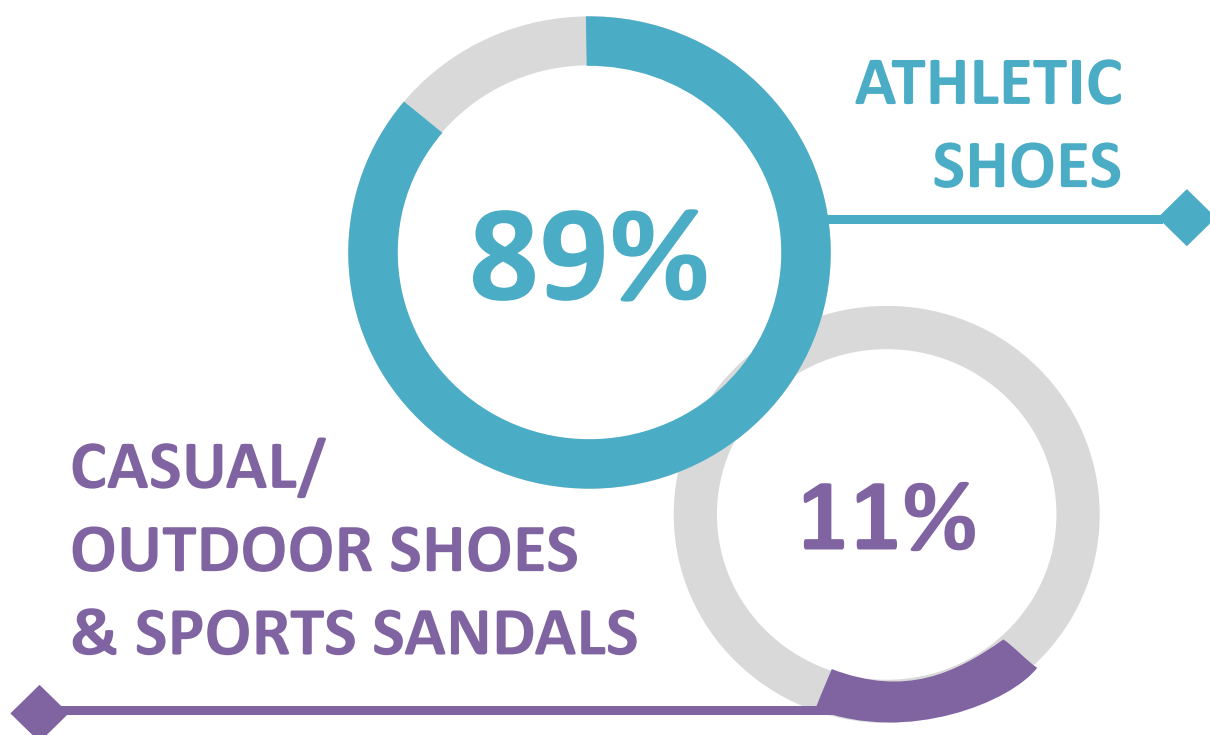
▼ 19.1%



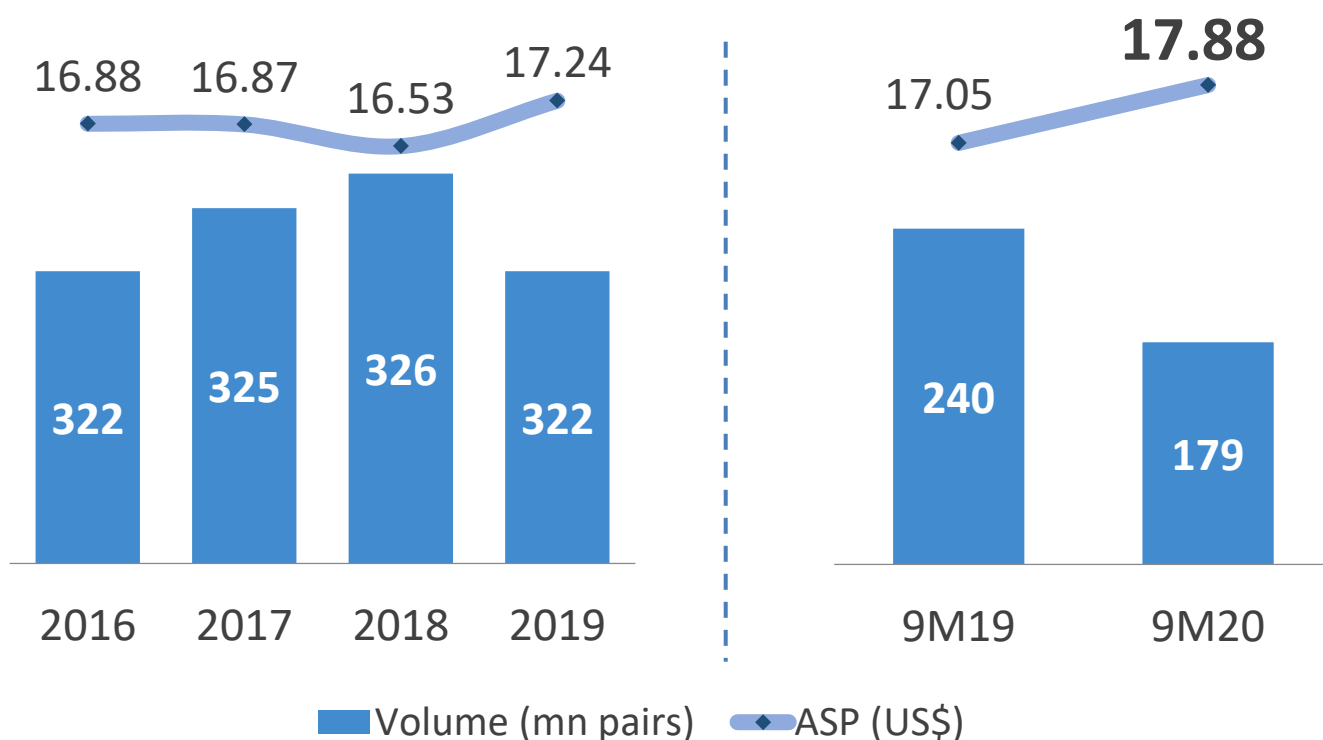
* TCHC Group recorded revenue of US\$171.8 million, representing 2.3% to group revenue in 9M19 and was disposed on May 31, 2019

Shoe Revenue By Product Category

9M20 Shoe Rev: US\$3,196.9 mn (-21.8% YoY)

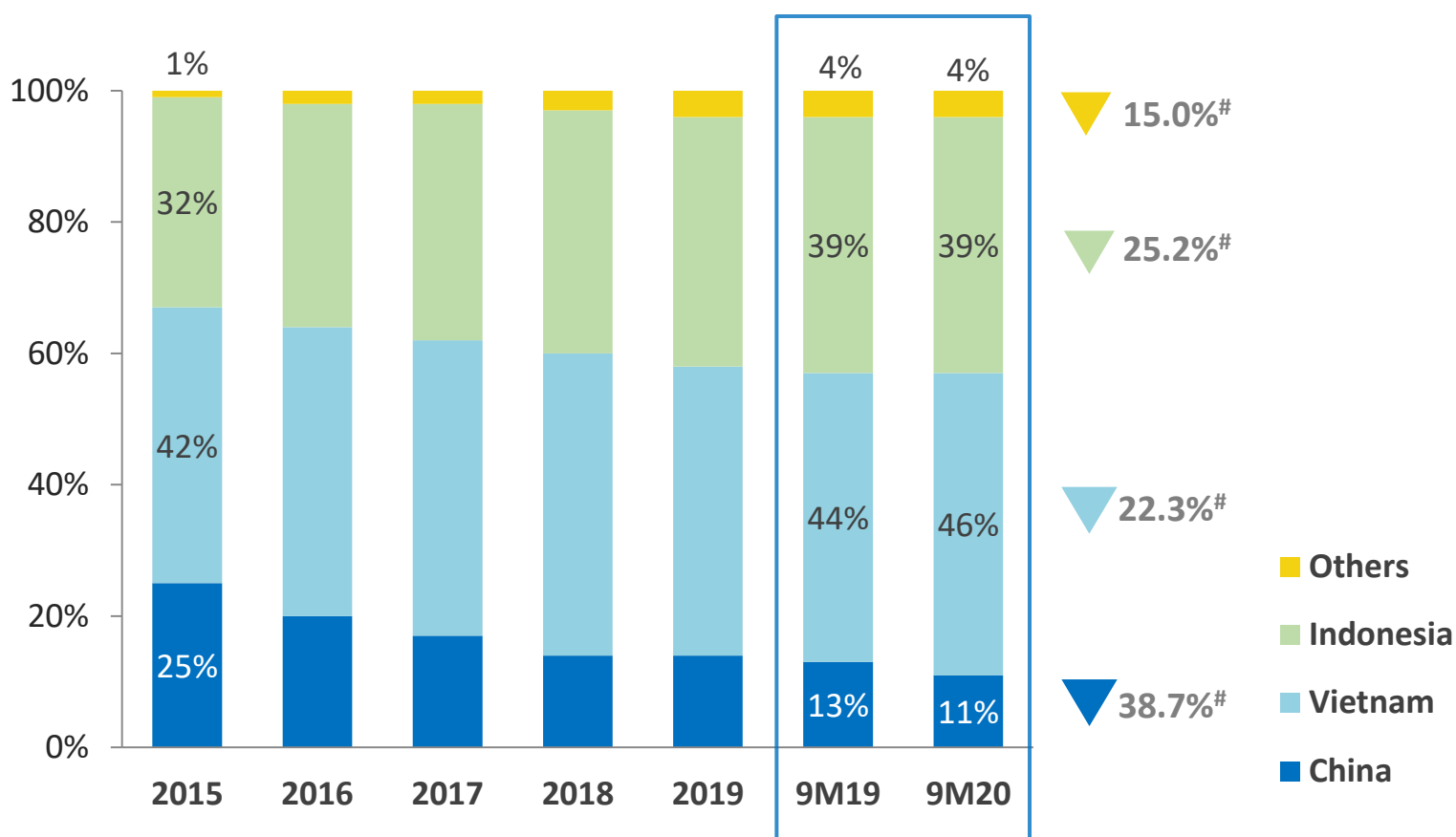


Volume & Average Selling Price (ASP)



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9M20 Shoe Volume by Region



YoY changes in volume amount

* Others include Bangladesh, Cambodia, Myanmar, etc.

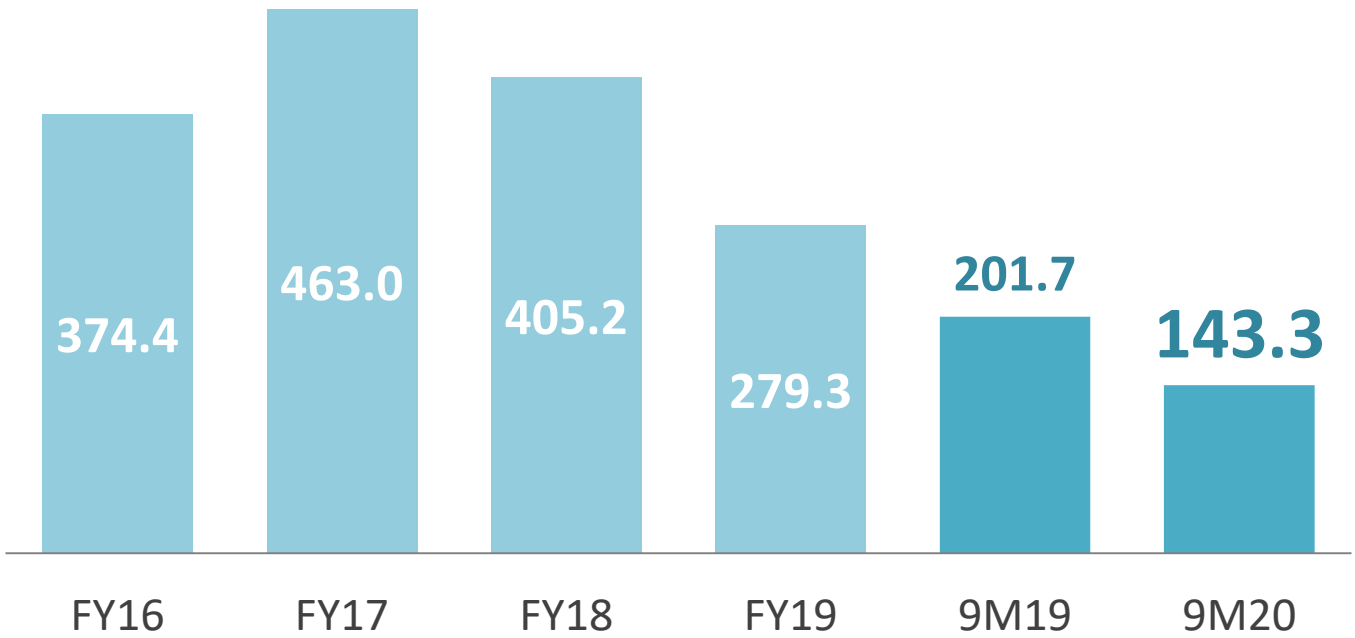
Major Shoe Brand Customers



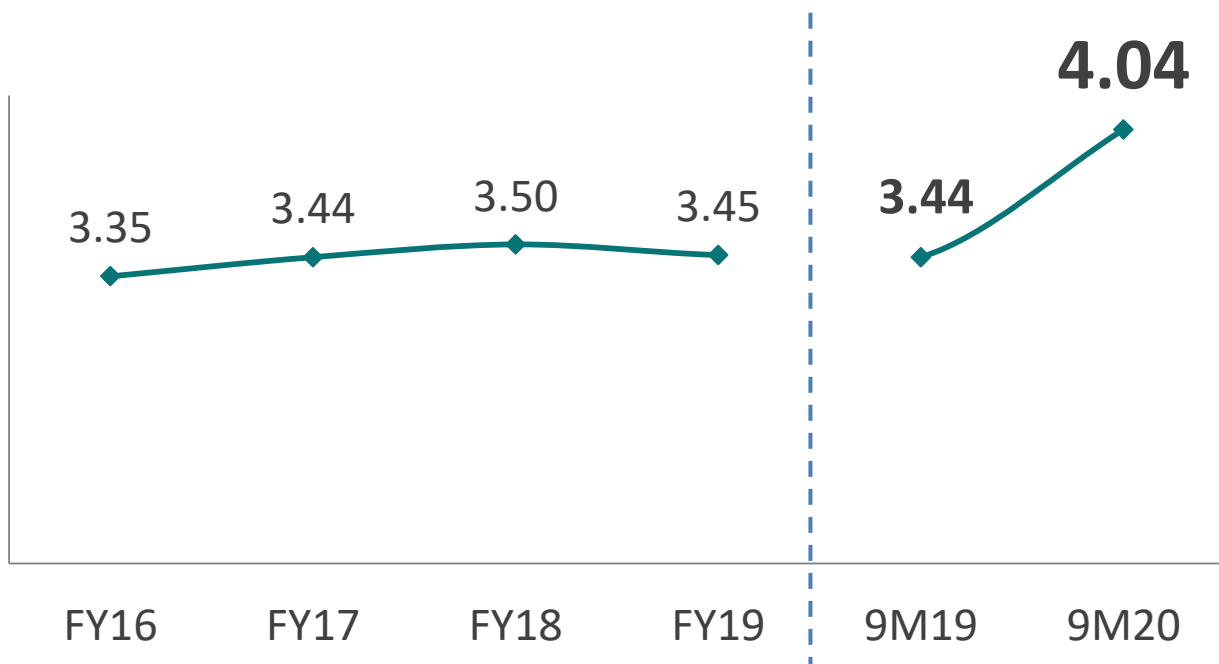
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Investments For MFG Excellence For 9M20

MFG CAPEX (US\$ mn)



R&D to MFG Revenue %



Corporate Social Responsibility

The Only FLA Accredited Footwear OEM/ODM



Yue Yuen's parent company Pou Chen received **Fair Labor Association (FLA)** accreditation in June, 2018.

Our Focus on Sustainability



A Top-ranking Responsible Investment Target



FTSE4Good



Pou Chen and Yue Yuen are constituents of world-famous ESG indexes, including:

The FTSE4Good Emerging Index

The MSCI World ESG Leaders Index



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