



裕元工業(集團)有限公司
YUE YUEN INDUSTRIAL (HOLDINGS) LIMITED

2019

ANNUAL RESULTS IN 3 MINUTES

Key Financial Highlights For FY19

Group

Revenue	Earnings Per Share
US\$ 10,105.4 mn	18.64 US cents
+ 4.2 %	- 1.1 %

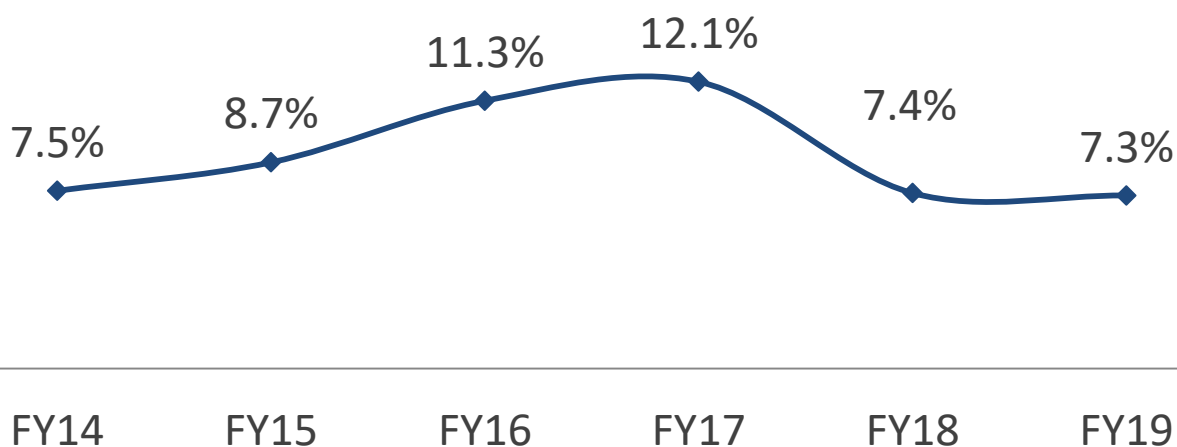
MFG

Revenue	GP Margin
US\$ 6,000.6 mn	18.5%
+ 2.0 %	- 1.0 pp

Retail

Revenue	OP Margin
RMB 27,190 mn	5.4%
+ 19.9 %	+ 1.1 pp

ROE

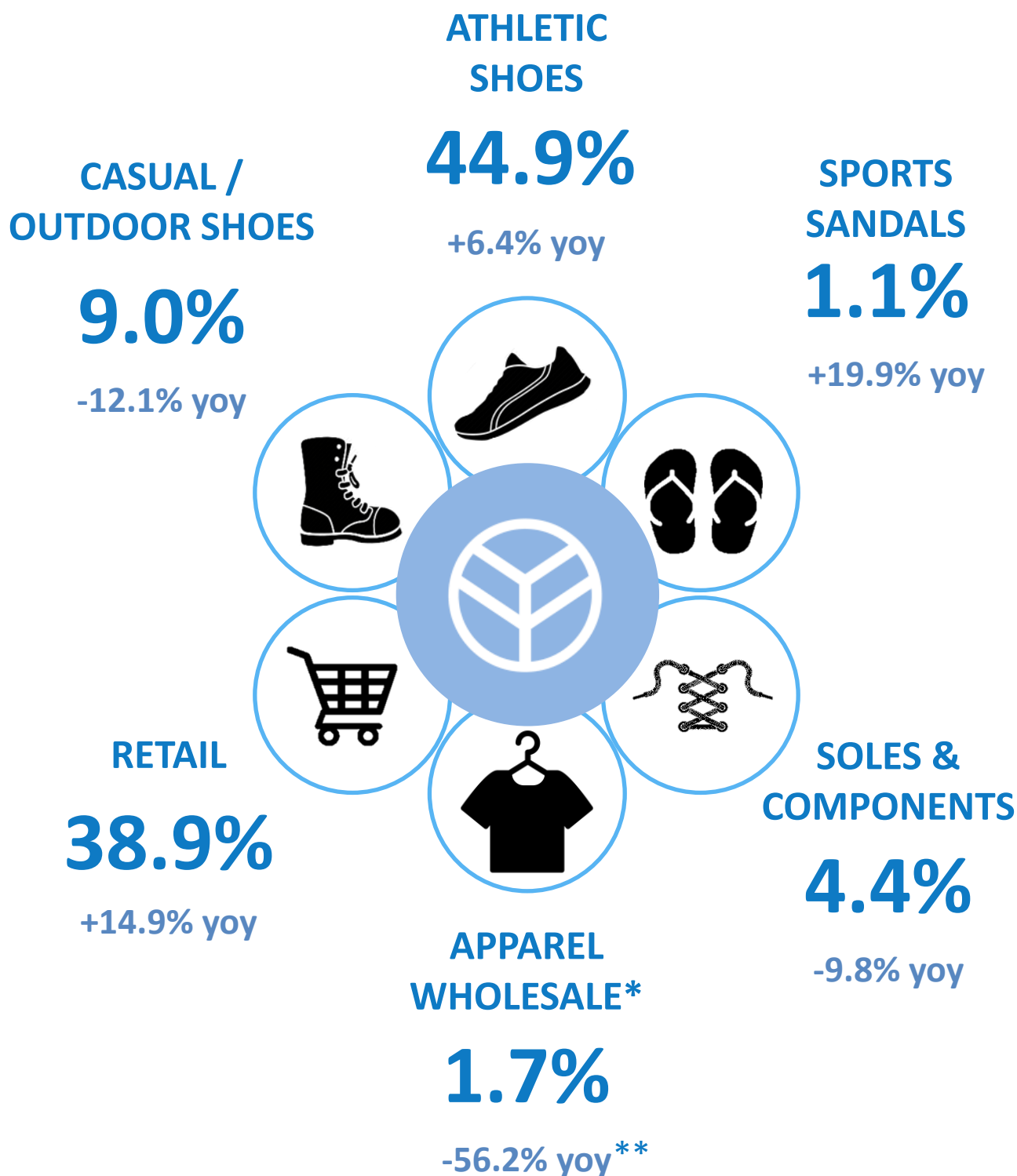


FY19 Revenue By Business Segments

FY19 Total Revenue US\$10,105.4 mn

FY18 Total Revenue US\$9,695.3 mn

▲ 4.2%

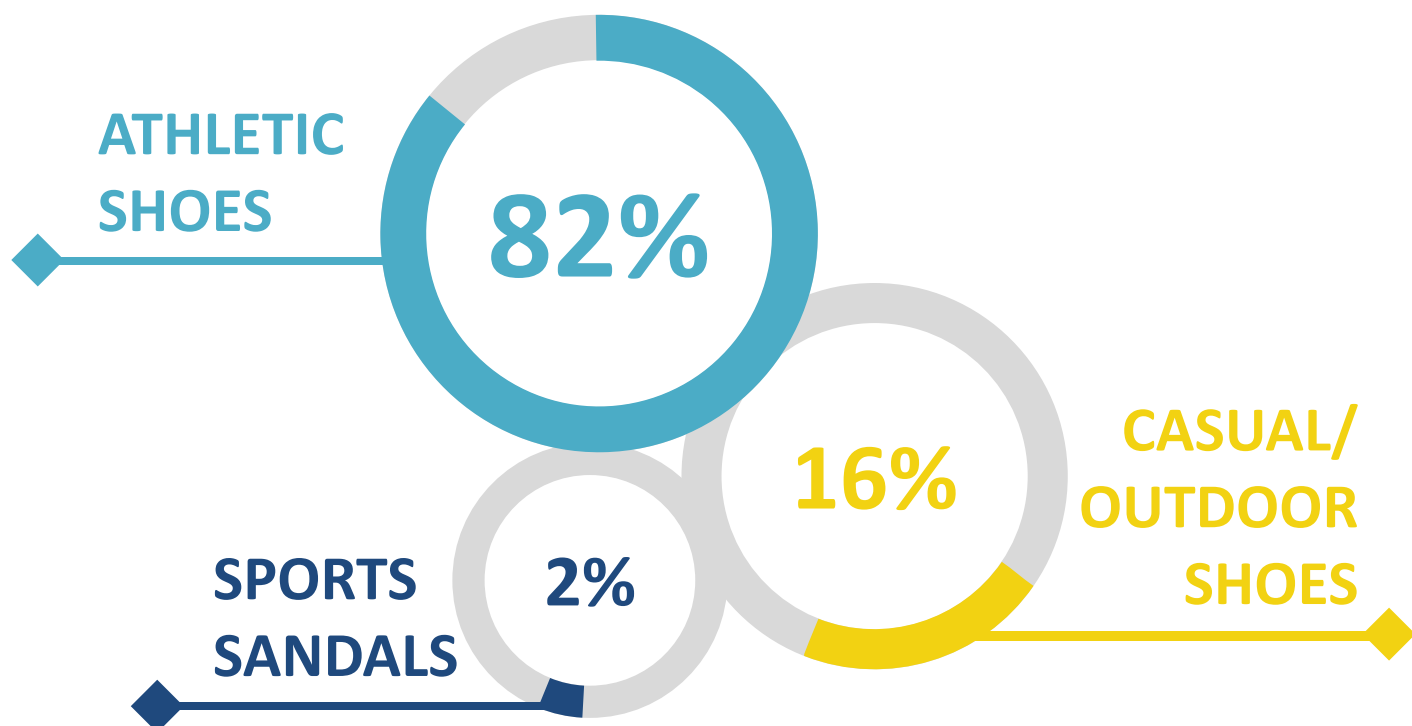


* TCHC Group was disposed on May 31, 2019

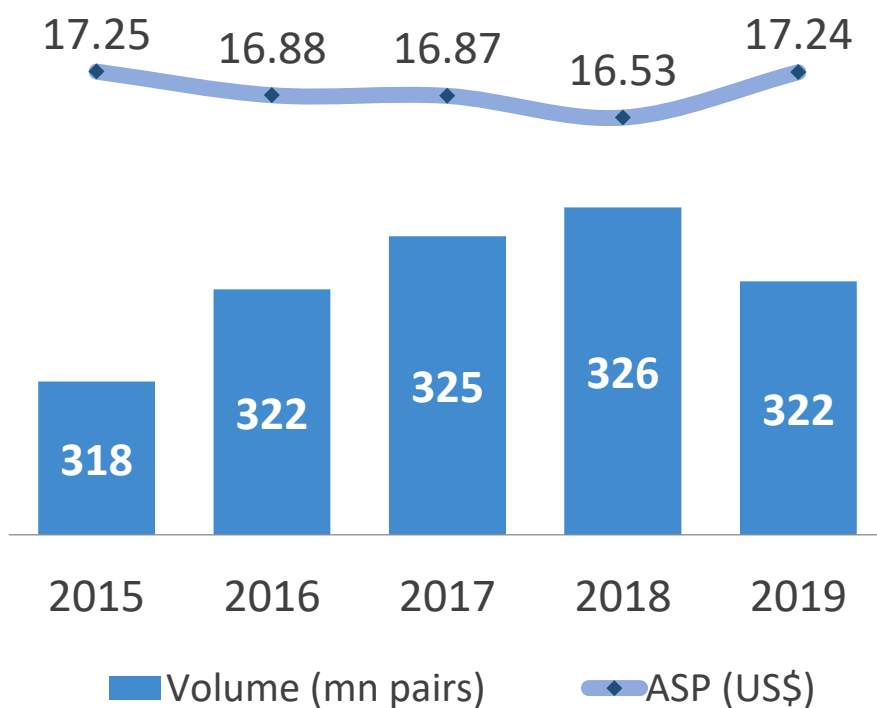
** The decline is due to different comparative base:
5M sales in FY19 vs. 12M sales in FY18

Shoe Revenue By Product Category

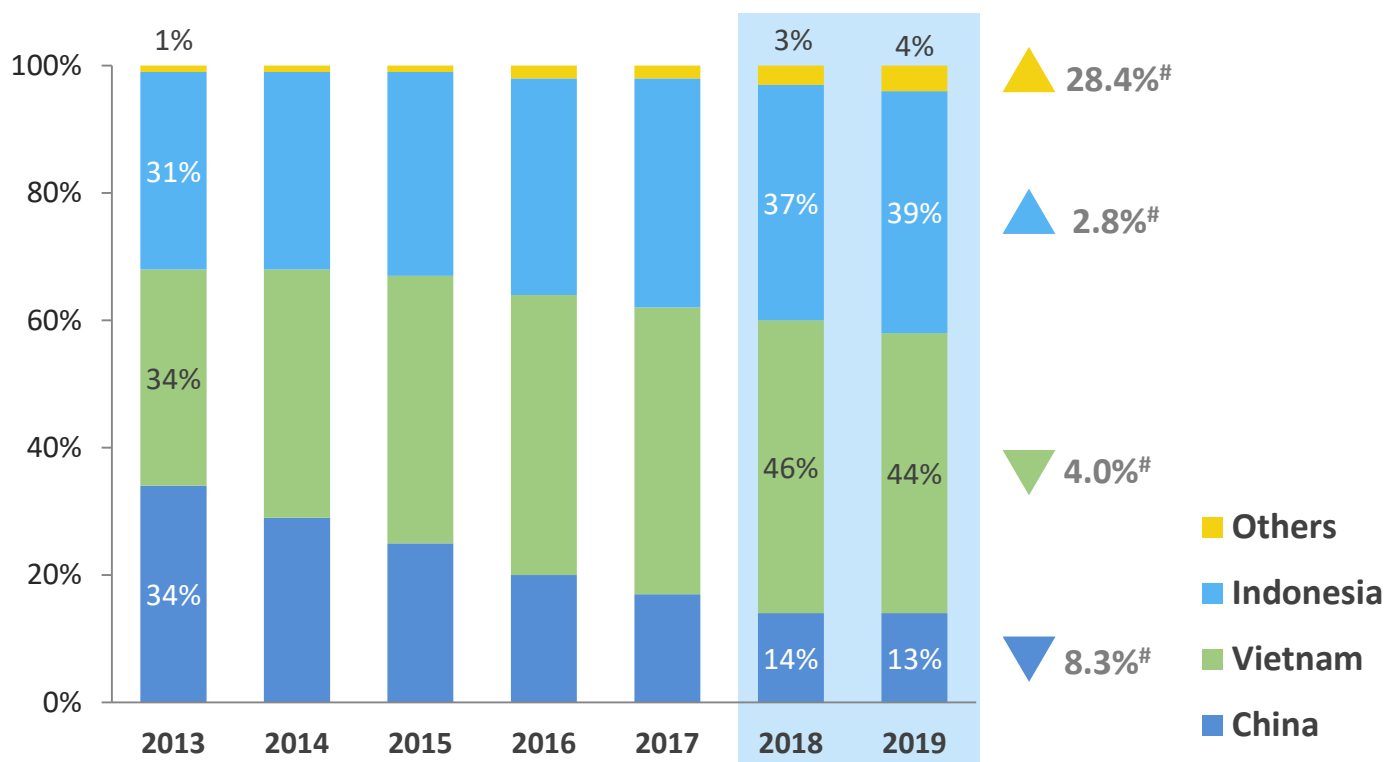
FY19 Shoe Rev: US\$ 5,557.9 mn (+3.1% YoY)



Volume & Average Selling Price (ASP)



FY19 Shoe Volume by Region



YoY changes in volume amount

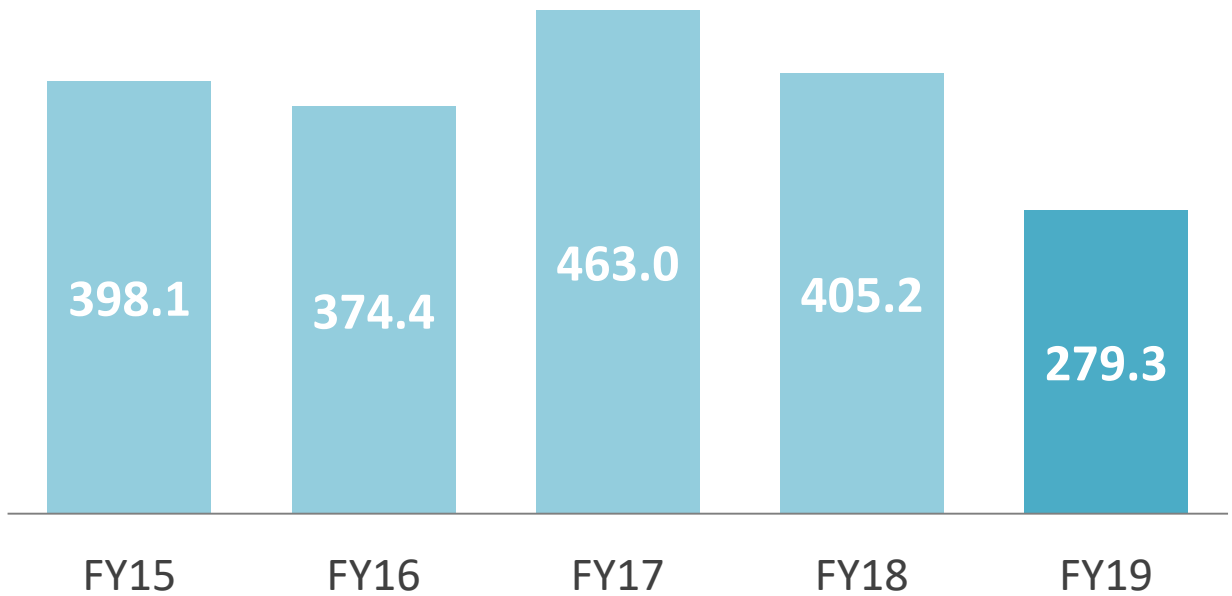
* Others include Bangladesh, Cambodia, Myanmar, etc.

Major Shoe Brand Customers

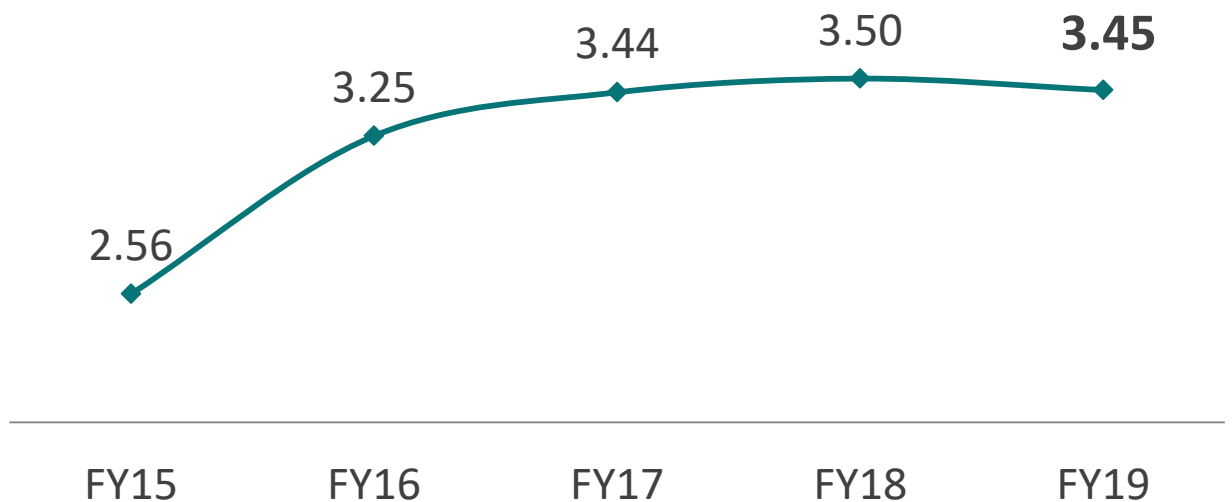


Investments For MFG Excellence For FY19

MFG CAPEX (US\$ mn)

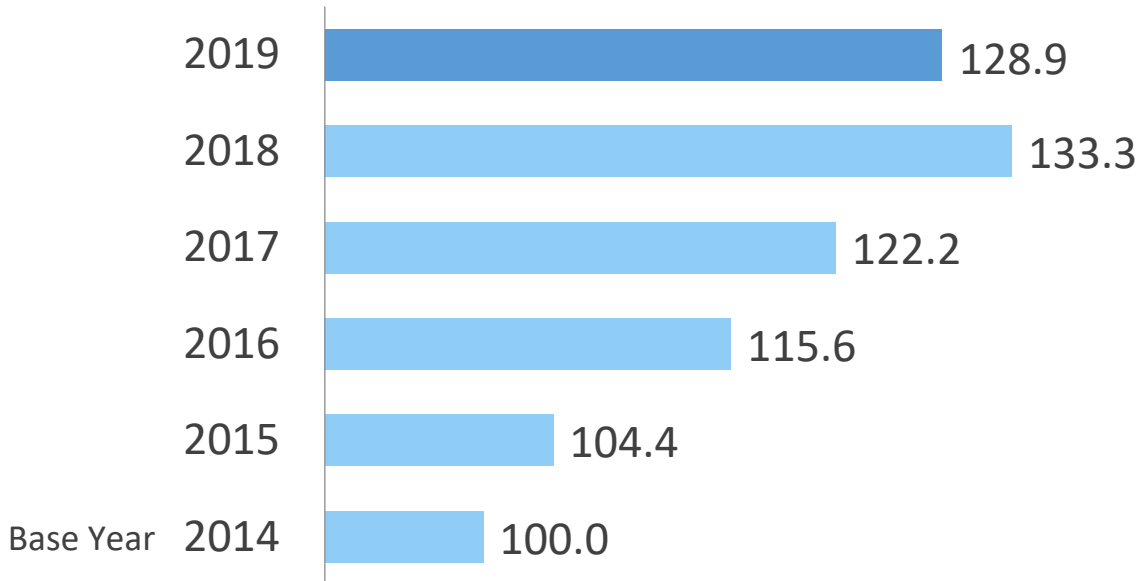


R&D to MFG Revenue %

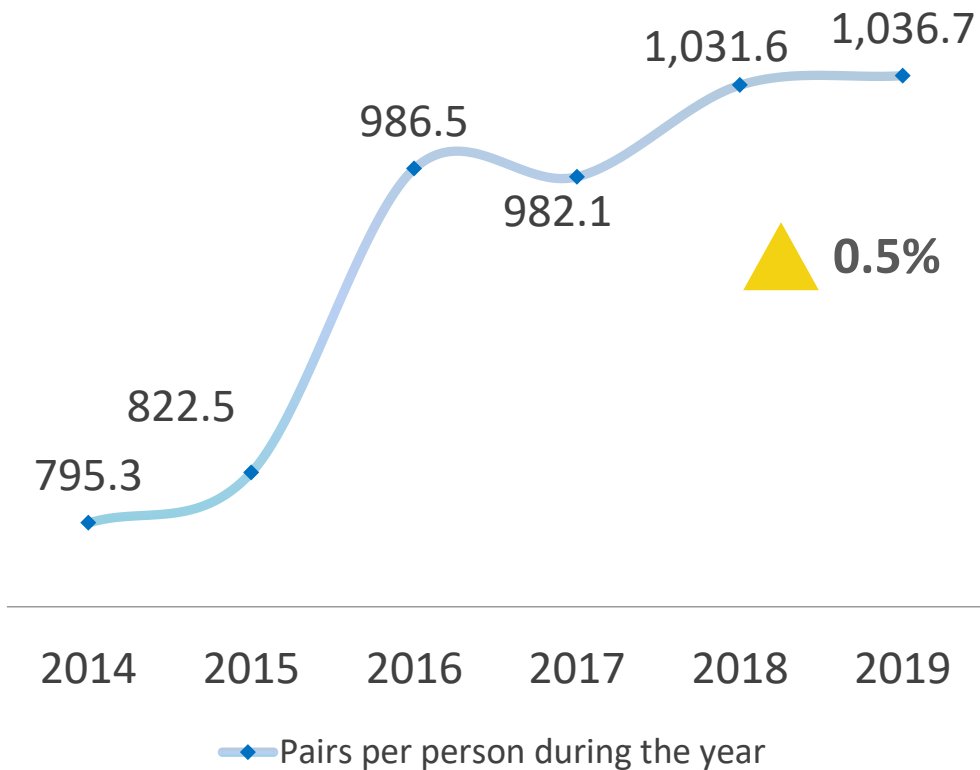


Operation Efficiency Indicators

PPH Index – Pairs per person per hour



Productivity – Pairs per person during the year



Corporate Social Responsibility

The Only FLA Accredited Footwear OEM/ODM



Yue Yuen's parent company Pou Chen received **Fair Labor Association (FLA)** accreditation in June, 2018.

Our Focus on Sustainability



A Top-ranking Responsible Investment Target



FTSE4Good



Pou Chen and Yue Yuen are constituents of world-famous ESG indexes, including:

The FTSE4Good Emerging Index

The MSCI World ESG Leaders Index